

Aluminum Extruders Council Partners with Consulting Collaborative

The Aluminum Extruders Council partnered with Consulting Collaborative to exclusively provide consulting services to their member companies with a focus on business development to increase sales as well as profits and also offer many other initiatives that contribute to achieving a very successful company in the aluminum extrusion industry. Here's what one business owner had to say:

“As a result of the interview process with our management and staff employees as well as the analysis of this input, we were able make better business decisions regarding the overall functionality of our business, which resulted in significantly increased revenue volume and at the highest percentage of net profit in our 20 years of operation. I would recommend the use of Richard Voreis who can provide an outside, objective look at your business operation and provide objective recommendations for operational improvements.”

Consulting Collaborative was founded almost 13 years ago and has a broad range of consulting services that are tailored to AEC member companies. The firm has offices in Dallas, TX, Annapolis, MD, Atlanta, GA, Indianapolis, IN and Los Angeles, CA.

The firm is continually seeing “best practices” on a national basis and they are constantly up-to-date on what works and what doesn't work in today's challenging business environment. These insights are shared with clients so they learn in the shortest period of time and so they learn the easy way rather than the hard way. Rarely does any business owner have this type of exposure to “best practices” and clients always benefit from learning the newest and proven strategic advantages.

You should consider these services if your company:

- Under-performs in sales, profits or both.
- Conducts business the same way it has for many years.
- Is unfamiliar with industry "best practices".
- Needs to maximize employee resources.
- Grew rapidly and has lost control.
- Must counteract challenges in the economy.
- Needs to establish accountability of both management and staff for the success of the company.
- Never had an effective management system and/or strategic planning process.

As part of this alliance AEC member companies will receive a 10% discount on Consulting Collaborative consulting fees.

Contact: Richard D. Voreis at rdvoreis@consulting-collaborative.com or <http://consulting-collaborative.com/>.